

Message Text

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PAGE 01 STATE 057575
ORIGIN COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-08 /031 R

DRAFTED BY COM/BED/CAGNE/AJPLANAGAN:E
APPROVED BY EB/OCA/CD:WERAU
COM/BED/CAGNE/PBHALE
COM/ITA/ALP/LKGODLEY
STATE/EB/OCA/WRAU
NEA/RA:DMORRISON

-----000783 070346Z /75

P 070317Z MAR 78
FM SECSTATE WASHDC
TO AMEMBASSY ABU DHABI PRIORITY
AMCONSUL ALEXANDRIA PRIORITY
AMEMBASSY ALGIERS PRIORITY
AMEMBASSY ATHENS PRIORITY
AMEMBASSY AMMAN PRIORITY
USINT BAGHDAD PRIORITY
AMEMBASSY BEIRUT PRIORITY

UNCLAS STATE 057575

E.O. 11652: N/A

TAGS: OCON, BEXP, XF

SUBJECT: NEA REGIONAL ECONOMIC/COMMERCIAL OFFICERS
CONFERENCE: PRELIMINARY AGENDA AND POST PARTICIPATION

1. STATE/COMMERCE CONCUR IN CONFERENCE NOMINEES SUBMITTED
BY ADDRESSEE POSTS WITH LIMITED EXCEPTIONS THAT HAVE
ALREADY BEEN REVIEWED WITH AFFECTED POSTS. WE APPRECIATE
POSTS' COMMENTS REGARDING AGENDA ITEMS. IN RESPONSE TO
THESE SUGGESTIONS WE ARE PLANNING A SERIES OF WORKSHOPS OF
THE WHOLE THAT WILL INCLUDE WASHINGTON AND POST PARTICI-
PATION IN EACH WORKSHOP PANEL. AS EMPLOYED AT
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LAST NEA CONFERENCE IN TUNIS, WE ENVISAGE FIVE TO SEVEN
MINUTE OPENING STATEMENTS BY POST PANEL PARTICIPANTS, AFTER
WHICH THE WORKSHOP WILL BE OPENED FOR DISCUSSION BY THE
GROUP AS A WHOLE. STATE/COMMERCE BELIEVE THAT THIS INFOR-
MAL WORKSHOP ARRANGEMENT WILL FACILITATE DIALOG BETWEEN
WASHINGTON AND THE FIELD ON MANY KEY REGIONAL ISSUES AND
MAKE FOR A PRODUCTIVE CONFERENCE.

2. FOLLOWING MONDAY EVENING RECEPTION AND WELCOME AND REMARKS BY RANKING WASHINGTON DELEGATION MEMBERS ON TUESDAY MORNING, WE ARE PLANNING MAJOR PRESENTATIONS AND WORKSHOP ON CURRENT U.S. BOYCOTT REGULATIONS BY STATE,

COMMERCE, AND TREASURY ON TUESDAY AFTERNOON. WE REQUEST DANIELS (JIDDA), HART (TEL AVIV), AND BUCK (KUWAIT) SERVE ON THIS WORKSHOP PANEL. DANIELS SHOULD BE PREPARED TO REVIEW SAUDI REACTION TO REGULATIONS, HART, THE ISRAELI AS WELL AS POSSIBLE EEC REACTIONS, AND BUCK, OUR EMBASSY'S RECENT APPROACHES TO THE KUWAITIS ON THIS SUBJECT AND THEIR REACTIONS.

3. WORKSHOP ON ISSUES AFFECTING U.S. FIRMS COMPETING FOR MULTI-MILLION AND MULTI-BILLION DOLLAR PROJECTS THROUGHOUT REGION SCHEDULED FOR WEDNESDAY MORNING. AIM IS TO COME UP WITH SUGGESTIONS FOR IMPROVING U.S. CHANCES COMMERCE STATE, AND TREASURY WILL BE REPRESENTED. REQUEST DOLAN (ABU DHABI), WESTLEY (TEHRAN), AND HEYNIGER (ORAN) PARTICIPATE IN ORDER TO REVIEW PROBLEMS CONFRONTING THEIRS AND AS APPROPRIATE, OTHER AREA POSTS WITH SIMILAR PROBLEMS.

4. WORKSHOP ON CAGNE TRADE PROMOTION PROGRAMS IS SCHEDULED FOR WEDNESDAY PM. AIM OF WORKSHOP IS TO DEVELOP UNCLASSIFIED

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SOUND INFORMATION BASE ON WHICH TO DEVELOP EVENTS, SOLICIT POST VIEWS ON SCHEDULING, AND REVIEW PRIORITIES ASSOCIATED WITH THE PROGRAM IN GENERAL. REQUEST RYNO (TEHRAN),

POWERS (MANAMA), GREEN (CASABLANCA), AND KINNEAR (ATHENS) SERVE ON WORKSHOP PANEL.

5. WORKSHOP ON OFFICE OF EXPORT DEVELOPMENT PROGRAMS (TRADE OPS, FOREIGN BUYERS PROGRAM ETC.) SCHEDULED FOR THURSDAY MORNING. REQUEST SMITH (ALGIERS) AND MEYERS (DHAHRAN) SERVE ON WORKSHOP PANEL. ASSIGNMENT DETAILS WILL BE FORTHCOMING.

6. A WORKSHOP ON COUNTRY COMMERCIAL PROGRAMS IS SCHEDULED FOR THURSDAY MORNING. AIM IS TO REVIEW CCP AND CAP CONCEPTS, AND AS APPROPRIATE, JOINT COMMISSIONS AND JOINT BUSINESS COUNCILS. REQUEST MONTGOMERY (TUNIS), EBLAN (JIDDA), AND RUEDA (TEL AVIV) SERVE ON THIS PANEL FOR FIELD.

7. A WORKSHOP ON EXPORT FINANCING IS PLANNED FOR THURSDAY AFTERNOON. IN ADDITION TO EXIMBANK REPRESENTA-

TIVES, REQUEST CURRIER (DUBAI), REDECKER (RABAT), TOMPKINS (BEIRUT), AND MATTOX (CAIRO) COMMENT ON U.S. GOVERNMENT PROGRAMS AS WELL AS THIRD-COUNTRY FINANCING TECHNIQUES IN THEIR RESPECTIVE COUNTRIES. THE ROLE OF U.S. AND NON-U.S. COMMERCIAL BANKS SHOULD ALSO BE CONSIDERED.

8. RAPORTEURS. NEA COMMERCIAL COORDINATORS WILL COMPLETE THIS CONFERENCE'S SUMMARY REPORT IN WASHINGTON. IN ORDER TO ASSIST US WITH THIS UNDERTAKING, THE FOLLOWING OFFICERS ARE REQUESTED TO ACT AS CONFERENCE RAPORTEURS. FOR THE TIME PERIODS INDICATED: TUESDAY, CROCKER (TUNIS FSI); WEDNESDAY, MICHAUD (TUNIS FSI); AND THURSDAY, LAROCCO (TUNIS FSI). RAPORTEURS ARE RESPONSIBLE FOR SUPPLYING THE STATE/EB/OCA REPRESENTATIVE WITH LEGIBLE UNCLASSIFIED

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NOTES REGARDING EACH DAY'S PROCEEDINGS IMMEDIATELY FOLLOWING CLOSE OF DAILY SESSIONS. THE CONFERENCE SECRETARY WILL BE RESPONSIBLE FOR SUBSEQUENT TYPING OF THE NOTES.

9. IN ADDITION TO FOREGOING WORKSHOPS, THERE WILL BE SEPARATE PRESENTATIONS ON THE FOLLOWING SUBJECTS: PROGRAMS OF ITA'S BUREAU OF FIELD OPERATIONS; TRADE POLICY; OPIC PROGRAMS; AND CAREER MANAGEMENT.

10. FULL AGENDA AND SCHEDULES WILL BE SENT TO POSTS AFTER 15 MARCH.

11. BUDGET AND FISCAL DATA COVERING POSTS' TRAVEL AND PER DIEM WILL BE SUBJECT OF SEPTTEL. VANCE

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PAGE 01 STATE 057575
ORIGIN EB-03

INFO OCT-01 ISO-00 AF-03 EUR-03 NEA-03 /013 R

66011

DRAFTED BY: EB/OCA: WERAU: FBP

APPROVED BY: EB/OCA: WERAU

-----013789 080823Z /14

P 080255Z MAR 78
FM SECSTATE WASHDC
TO AMEMBASSY CAIRO PRIORITY
AMCONSUL CASABLANCA PRIORITY
AMEMBASSY DAMASCUS PRIORITY
AMCONSUL DHAHRAN PRIORITY
AMEMBASSY DOHA PRIORITY
AMCONSUL JERUSALEM PRIORITY
AMEMBASSY JIDDA PRIORITY
AMEMBASSY KHARTOUM PRIORITY
AMEMBASSY KUWAIT PRIORITY
AMEMBASSY MANAMA PRIORITY
AMEMBASSY MUSCAT PRIORITY
AMCONSUL ORAN PRIORITY
AMEMBASSY RABAT PRIORITY
USLO RIYADH PRIORITY
AMEMBASSY ROME PRIORITY
AMEMBASSY SANA PRIORITY
AMCONSUL TANGIER PRIORITY
AMEMBASSY TEHRAN PRIORITY
AMEMBASSY TEL AVIV PRIORITY
AMEMBASSY TRIPOLI PRIORITY
AMEMBASSY TUNIS PRIORITY

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FOLLOWING REPEAT STATE 057575 SENT ACTION ABU DHABI ALEXANDRIA
ALGIERS ATHENS AMMAN BAGHDAD BEIRUT MAR 07.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 07 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Litigation Codes:
Litigation History:
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
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Retention: 0
Review Action: RELEASED, APPROVED
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3415516
Secure: OPEN
Status: NATIVE
Subject: NEA REGIONAL ECONOMIC/COMMERCIAL OFFICERS CONFERENCE: PRELIMINARY AGENDA AND POST PARTICIPATION
TAGS: OCON, BEXP, XF
To: ABU DHABI ALEXANDRIA MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/85bf32cc-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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20 Mar 2014
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